

**Preferred Carrier Guaranteed Freight Rates**

Freight charges will be applied to orders as a separate line item based on the zones listed. Rates are based on zones with a minimum for each zone. All zones are located within the Continental United States.

The freight amount is calculated on the total merchandise net price, excluding any extra discounts beyond standard net pricing. Additional freight fuel surcharges may apply. Rates are based on deliveries made Monday through Friday, 8 am until 5 pm.

All orders are shipped by Bernhardt Design company trucks or preferred carriers specified by Bernhardt Design. **If a purchase order does not specify that the product must ship complete, Bernhardt Design reserves the right to select the most effective shipping method necessary, including split shipments.** Dealer warehouse information, including phone number and contact name, must be specified on the purchase order.

Direct site deliveries may be requested with an additional freight cost. Requests for direct site deliveries must be made 2 weeks prior to the scheduled ship week and meet the following criteria:

- Minimum of half truckload
- Delivery site accessible by a 53' trailer
- Complete delivery site address with contact name and on-site phone number
- Labor available for unloading

Deliveries that do not meet the criteria must be directed to a receiver warehouse. If a receiver warehouse is not available, the dealer may make arrangements with their own 3rd party carrier. If a 3rd party carrier is elected, a contact name, phone number and e-mail address is required.

Weekend direct site deliveries will incur a \$500 per trailer weekend delivery fee. Weekend is defined as between 5 pm Friday and 8 am Monday.

| Zone | Minimum Charge | Freight Rate | Average Service Days |
|------|----------------|--------------|----------------------|
| 1    | \$80           | 5%           | 2-4 Business Days    |
| 2    | \$80           | 6%           | 2-4 Business Days    |
| 3    | \$90           | 7%           | 3-5 Business Days    |
| 4    | \$90           | 8%           | 5-7 Business Days    |
| 5    | \$90           | 9%           | 6-9 Business Days    |
| 6    | \$110          | 10%          | 6-9 Business Days    |
| 7    | \$110          | 11%          | 7-10 Business Days   |
| 8    | \$120          | 12%          | 8-12 Business Days   |
| 9    | \$120          | 13%          | 8-12 Business Days   |
| 10   | \$120          | 15%          | 10-15 Business Days  |

**Note:** Average Service Days excludes ship day.

